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PUBLIC SECTOR TECHNOLOGY SPECIAL

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## 20 Most Promising Tech Consulting Providers for Public Sector

A well-informed need for transparency in the digital era is driving waves of change in the Public Sector. This call for efficient processes and resource utilization amidst poor communication, budgetary limitations and resource management issues that is still prevalent in the sector. The real question in every CIO's mind is how to efficiently manage the resources while maintaining compliance in all areas?

One of the biggest obstacles in resource management is the ability to see through the entire resource pool—while dealing with various capabilities, skills and locations. Overcoming these impediments require right tools, that can plan and schedule resources efficiently. There remains an acute need to reduce the overall cost of providing government services while remaining responsive to citizen expectations. Amidst all these concerns, CIOs are also forced to choose between maintaining current operations or transforming government services with fully digitalized business models. “The need to manage risk while taking steps to fix broken models with new digital innovations is equally important,” notes a recent Gartner report. This is compelling CIOs to build the case to invest in digital capabilities by recapitalizing stressed IT budgets and

optimizing technology portfolios to provide unwavering operations at a lower cost.

Besides the solutions that are available at CIO's disposal, several senior public sector managers are feeling that the level of consulting in the space has come down over the last few years. This is calling for a greater private sector involvement in the future, which will create a golden opportunity for both the consulting space and the CIOs to reinvent themselves and work hand-in-hand for the greater good of the industry. To help them accomplish these objectives, CIO Review presents “Most Promising Tech Solution and Consulting Providers for Public Sector.”

A distinguished panel comprising of CEOs, CIOs, CMOs, VCs, analysts and CIO Review editorial board has selected the listed top Public Sector Tech Solution and Consulting Providers from over thousand companies. The companies featured here provide a look into how their solutions work in the real world, so that you can gain a comprehensive understanding of what technologies are available, which are right for you, and how they shape up against the competition.

We present to you CIO Review's “Most Promising Tech Solution and Consulting Providers for Public Sector”



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### Company:

Oxford Government Consulting, LLC

### Discription:

A Service-Disabled Veteran-Owned Small Business provider of the full range of CIO support services

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### Key Persons:

Gregg G. Kelly  
President & CEO

### Website:

[www.oxfordgc.com](http://www.oxfordgc.com)

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# Oxford Government Consulting, LLC A High Caliber IT Strategy and Management Consulting Firm

**O**xford Government Consulting (Oxford) is a Service-Disabled Veteran-Owned Small Business and a provider of the full range of Chief Information Officer (CIO) support services, including information technology (IT) strategic planning, IT governance, IT capital planning and investment control, enterprise architecture, master data management, project management office operations, software development, and information security and assurance services. Founded in 2009, the company has provided CIO and management consulting advisory services to a growing portfolio of clients including the Department of Labor, the Department of Agriculture, the Department of Veterans Affairs (VA), and a number of commercial partner clients (including higher education). "Our management and consulting teams have successfully implemented and delivered complex, high-value consulting services, including comprehensive IT enterprise planning frameworks for our cabinet level partners," notes Gregg G. Kelly, President and CEO of Oxford.

Oxford brings the full range of management consulting capabilities to a variety of IT business situations, addressing the various pain points within federal CIO organizations. The company has helped government clients identify the optimal state of IT transformation for the future, and works with IT executives to develop a blueprint for IT strategic plan implementation in order to help them support federal missions or grow their business. The company focuses on maximizing IT performance improvements, and works with clients to reduce costs via cloud and shared service

strategies. "We help executives and IT managers evaluate their specific business case for investment, set up projects for success, and ensure implementation to capture value. Our PMO practice ensures integrators and solution providers are delivering value, and are held accountable to meet milestone objectives via controlled PMBoK-based IT project management office activities," adds Kelly. Thus, by redesigning the IT organization, and controlling the organizational and governance transformation, Oxford ensures a cost-effective IT investment portfolio and breakthrough IT performance improvements.

For each client engagement, Oxford brings forth the expertise and tools to help commercial and government clients navigate their business situations. Oxford senior management personally serves its clients, offering comprehensive consulting services in core CIO operational areas—IT Strategic Plan Development, EA Roadmaps, IT Capital Planning, Annual OMB EA submissions, IT and Data Governance, IT Shared Services Strategies, Master Data Management, Enterprise Investment Project Management Office Oversight, Cyber Security Assessment, IT Services Catalog Development, Infrastructure Optimization, and Independent Verification and Validation activities.

Oxford's public sector consulting practice is focused on providing CIO advisory services to a broad portfolio of government clients that are driven to perform in a constrained fiscal environment. The company provides departmental value to federal cabinet level agencies by delivering business-



driven, cost-sensitive, strategic business management consulting services.

Oxford's key strategy to stay ahead in its solution offerings includes a long-term commitment and understanding of the IT portfolios of the agencies they serves. This also involves investing in recruiting, maintaining exceptional talent, and offering a consulting environment that allows thought leadership in solving clients' most challenging issues. The company's staff maintains an in-depth understanding and knowledge of all OMB-driven federal IT requirements. The staff effectively takes over the burden of IT enterprise framework operations including agency OMB and GAO reporting requirements, annual IT strategic planning requirements, annual EA and IT capital planning requirements, and cyber-based FISMA reporting requirements.

Oxford currently services VA's Veterans Claims Intake Program and is working to obtain expanded PMO-based SDVOSB set-aside contract vehicles in 2014 at both the VA and the Department of Homeland Security. Looking ahead, Oxford Government Consulting will continue to grow organically within the agencies it serves, and is working to expand services within VA under the Veterans First Contracting Program. [CR](#)